

The Board of Commissioners for the County of Cabarrus conducted a remote virtual meeting, as allowed by the Board's Remote Participation Policy during the Covid-19 state of emergency, for a Board Retreat for Cabarrus County in Concord, North Carolina at 8:00 a.m. on Saturday, February 27, 2021.

Public access to the meeting could be obtained by email to publiccomment@cabarruscounty.us.

Present - Chairman:	Stephen M. Morris
Vice Chairman:	Diane R. Honeycutt
Commissioners:	F. Blake Kiger
	Lynn W. Shue
	Barbara C. Strang

Also present were Mike Downs, County Manager; Jonathan Marshall, Deputy County Manager; Rodney Harris, Deputy County Manager; Kyle Bilafer, Area Manager of Operations; Debbie Brannan, Area Manager of Innovation and Technology; and Lauren Linker, Clerk to the Board.

The following persons were also present:

David Nicholson, Outreach Associate, North Carolina Association of County Commissioners (NCACC); Larry Reece, USI, Senior Vice President, and Lynda Clyne, USI, Senior Account Executive.

Cabarrus County Schools (CCS): Brian Schultz, Interim Superintendent; John LeGrand, CCS Assistant Superintendent of Auxiliary Services; Alyn Szymanski, CCS Program Choice Coordinator; and Holly Grimsley, CCS Board of Education Chair.

Kannapolis City Schools (KCS): Dr. Chip Buckwell, Superintendent; Todd Adams, KCS Board of Education Chair; and Will Crabtree, KCS Director of Business Operations.

Rowan-Cabarrus Community College: Dr. Carol Spalding, President, Rowan-Cabarrus Community College (RCCC); Jonathan Chamberlain, RCCC, Chief Officer, Division of College Environment; and David Cannon, RCCC, Chief Officer of Finance and Administration, Finance and Business Services.

The meeting was called to order at 8:07 a.m.

Welcome, Introductions and Overview

Mike Downs, County Manager, welcomed board members, staff and guests to day two of the annual Board of Commissioners' retreat.

Tax Update

David Thrift, Tax Administrator, presented a PowerPoint presentation regarding tax administration. Topics discussed were as follows:

- 2020 Revaluation Appeals
 - Property Tax Appeal Process
 - Notice
 - Informal Review
 - Board of Equalization and Review
 - NC Property Tax Commission
 - NC Court of Appeals
 - NC Supreme Court
- 2020 Tax Collections
 - Timeline
 - Projected Collections by June 30, 2021
- 2022 Value Projections

There was discussion throughout the presentation. During discussion, Mr. Thrift responded to a variety of questions from the Board.

Following the presentation, Mr. Thrift also addressed concerns regarding House Bill 119, introduced last week for Property Tax Relief for COVID-Affected Businesses.

A brief discussion ensued.

Human Resources - Health Insurance

Lundee Covington, Human Resources Director, and Johanna Ray, Health and Wellness Manager, presented a PowerPoint presentation titled "Health Insurance Update FY22, which covered the following information:

- Broker change
 - Broker Selection Process
 - RFP
 - USI selected
 - Strengths
 - Insight into industry best practices
 - Leverage the USI brand and scale of business
 - Provide integrated solutions to manage the health risk of employees
 - Broker changes and updates
 - Year one transition
 - Stop loss bidding process
 - Disability vendor change
 - Review auxiliary benefits
 - Implement BenefitFirst website for open enrollment
 - Year two RFPs
 - Medical
 - Dental
 - Vision
- Health insurance cost
 - Components of plan cost
 - HSA/HRA funding
 - Employee health center
 - Other fees
 - ACA fees
 - BenefitFirst
 - AIM waist/weight incentive
 - Cigna
 - Medical/RX claims
 - Stop loss
 - Administration fees
 - Broker fees
 - Health insurance cost history per employee per month
- Health Insurance FY 22

Ms. Ray introduced Larry Reece, USI, Senior Vice President, and Lynda Clyne, USI, Senior Account Executive, who provided a report on what USI will be reviewing through FY22.

A discussion ensued. During discussion, Mr. Reece and Ms. Clyne responded to questions from the Board.

Human Resources - Compensation

Lundee Covington, Human Resources Director, and Ashley Allen, Human Resources Generalist, presented a PowerPoint presentation regarding the current Salary Compression Study. Topics included:

- Agenda
 - Methodology of Compression Study
 - Findings
 - Options and Cost Implications
- What Contributed to Compression:
- Compression Study Methodology
- How to Prevent Compression from recurring
- Recommendations

There was discussion throughout the presentation. During discussion, Mike Downs, County Manager, Ms. Covington and Ms. Allen responded to questions from the Board.

NCACC - Board Relations

David Nicholson, North Carolina Association of County Commissioners, presented a PowerPoint presentation focused on communications. The presentation covered the following topics:

- Eight behaviors for smarter teams
 - State views and ask genuine questions
 - Share all relevant information
 - Use specific examples and agree on what important words mean
 - Explain reasoning and intent
 - Focus on interests, not positions
 - Test assumptions and inferences
 - Jointly design next steps
 - Discuss undiscussable issues
- Leadership matters

There was participation and discussion throughout the presentation.

FY 21 Budget Update

Wendy Heglar, Finance Director, presented a PowerPoint presentation titled "FY21 Financial Update." Items discussed were as follows:

- FY 21 Revenues: Current Property Taxes
 - Budget for FY 2021: \$203 million
 - Projection of total collection for FY 2021: \$207 Million (based on 97.5 collection rate)
 - Estimated property taxes for FY 2021: approximately \$4.1 million over budget
- FY 21 Revenues: Property Taxes
- FY 21 Revenues: Sales Taxes
 - Budget for FY 21: \$42 million. The budget was 17% or \$8.5 million less than FY 20 based on the unknown effects of the COVID-19 pandemic
 - Projection of total collections for FY 21: \$56,500,00 (based on the first 6 months of collection data)
 - Estimate revenues for FY 21: \$14 million over budget
 - Refunds were high for the first six months at \$5.5 million. At this time last year, refunds were at \$1.1 million
- FY 21 Revenues: Major Fees
 - Ambulance - \$6.2 million Budget
 - 3% over budget, estimated collections \$170,000 over budget
 - Register of Deeds - \$3.2 million Budget
 - 30% over budget, estimated \$965,000 over budget
 - Construction Standards - \$4.2 million Budget
 - 28% over budget, estimated \$1.2 million over budget
- FY 21 Revenues: Estimation of Major Revenue Sources at Year End
 - Property Taxes - \$4.1 million over budget
 - Sales Taxes - \$14 million over budget
 - Register of Deeds - \$965,000 over budget
 - Construction Standards- \$1.2 million over budget
 - Ambulance - \$170,000 over budget
 - Anticipate major revenues totaling \$20.4 million over budget based on data at the 7 month mark
- FY 21 Personnel Expenditures Summary
 - Salaries and Benefits expenditures are \$4.5 million under budget
 - FY 21 Budget for S&B is \$89 million, a 6% increase from FY20 which was \$84 million
 - Lapsed salaries account for the majority of the unexpended budget
 - In FY 20 and FY 19 we spent 97% of budget. We estimate to be at 95% in FY 21
- FY 21 Expenditures Summary
 - In FY 20 and FY 19 we spent 96% and 97% of budget. We estimate to be at 97% in FY21
 - All debt and education expenditures are anticipated to equal budget
 - Utility cost are anticipated to equal budget

Break

The Board took a short break at 10:23 a.m. The meeting resumed at 10:30 a.m.

School Reports

Cabarrus County Schools

Holly Grimsley, Cabarrus County School Board Chairman, expressed appreciation for participation in the Board Budget Retreat. Ms. Grimsley introduced Brian Schultz, Cabarrus County Schools (CCS), Interim Superintendent.

A brief discussion ensued regarding the positive working relationships between the Board of Commissioners, CCS, Kannapolis City Schools (KCS) and municipalities within the County.

Mr. Schultz introduced the presentation in connection with capital projects for CCS.

John LeGrand, CCS Assistant Superintendent of Auxiliary Services, provided a PowerPoint presentation in connection with Capital Projects and an update on activities and plans for CCS. The following information was included in the presentation:

- West Cabarrus High School
 - Main Building:
 - 264,000 total square feet
 - Capacity - 1,850 Students
 - Total project cost - \$76,311,836.00
 - Unique Features
 - No formal cafeteria space
 - Shared classrooms utilizing teacher workstations
 - Performance auditorium with 700 seats
 - Gymnasium with 2,000 seat capacity
 - NCHSAA certified stadium complex with turf field and competition track
- Hickory Ridge Elementary
 - Main Building:
 - 125,000 total square feet
 - Capacity - 940 Students
 - Total project cost - \$35,344,548.00
 - Features collaborative learning area for 4th and 5th grades
 - Main common area features: Tiered seating space and teaching center
- Roberta Road Middle School
 - Main Building :
 - 189,000 total square feet
 - Capacity - 1,200 Students
 - Total project budget -\$54,439,331.00
 - Anticipated opening date - Fall 2022
 - Unique Features:
 - Two story classroom wing
 - Media center located on second floor overlooking commons area
 - 400 Seat Auditorium
 - Large gymnasium with supporting auxiliary gym
- Students Transition to Plan A
 - Students in grades PreK-3 transitioned to Plan A (4 days in-person learning/1-day remote learning) on Tuesday, Feb. 16th, 2021.
 - Plans are for students in grades 4 and 5 to return to school in Plan A on Monday, March 15th.
 - Middle and high school students will continue to attend school in Plan B.

Alyn Szymanski, CCS Program Choice Coordinator, reviewed the Program Choice options. Program Choice serves three primary purposes in Cabarrus County Schools: to improve academic achievement by providing challenging curriculum; to provide parents with program options to select the most appropriate delivery method for their child(ren); and to promote and maintain diversity in our schools.

A discussion ensued. During discussion, Ms. Szymanski and Mr. Schultz responded to questions from the Board.

Kannapolis City Schools

Todd Adams, Kannapolis City Schools Board Chairman, expressed appreciation for participation in the Board Budget Retreat and thanked all school staff for their work over the past year and efforts throughout the pandemic.

Dr. Chip Buckwell, Kannapolis City Schools (KCS), Superintendent, presented a PowerPoint presentation focusing on the strategies for success. The following topics were presented:

- Strategies for Success
 - Maintain culture
 - Focus on core instruction
 - Support of special programs
 - Multiple measures of success
- CTE programs
- Diversity
- JROTC
- Magnet programs
- Goals
 - Promote and create a nurturing, positive, supportive environment that is respectful of all learners
 - Foster equitable practices in all areas of teaching and learning
 - Promote a balance of social and emotional support with academic learning
 - Continue to create and maintain new programs and partnerships
 - Maintain and expand CTE certification and credentialing

A discussion ensued. During discussion, Dr. Buckwell responded to questions from the Board.

Other members of the Kannapolis City Schools Board, along with Will Crabtree, Kannapolis City Schools, Director of Business Operations, were in virtual attendance.

Rowan-Cabarrus Community College

Dr. Carol Spalding, Rowan-Cabarrus Community College, President, expressed appreciation in participation in the Board's Budget Retreat. Dr. Spalding presented a PowerPoint presentation that included the following topics:

- Mission and Vision
- 2018-2023 Strategic Plan Themes
 - Learn
 - Engage
 - Innovate
 - Lead
- Covid-19 Updates
- In-Person Courses During Covid-19
- Enrollment
- 2015 - 2020 Enrollment Trends
- Student population by County
- Statewide Corporate and Continuing Education Enrolment Growth Leader
- Corporate and Continuing Education
- Recent and Future Workforce Development Initiatives
- First Ever Drive-Thru Graduation
- Successful Cabarrus County Early Colleges
- Community and Economic Impact
- Student Spotlight

A discussion ensued. During discussion, Dr. Spalding responded to questions from the Board.

Lunch

The Board took a lunch break at 12:12 p.m. The meeting resumed at 12:31 p.m.

FY 22 Budget Forecast

Rodney Harris, Deputy County Manager, introduced Rosh Khatri, Budget Director.

Mr. Khatri presented a PowerPoint presentation titled "FY 22 Budget Forecast." Topics discussed were as follows:

- Revenue Outlook
 - Revenue – Property Tax Trend
 - Revenue – Sales Tax Trend
 - Revenue Outlook:

Revenue Source	FY21 Budget	FY22 Projected	Variance
Property Tax	204,959,679	212,772,600	7,812,921
Sales Tax	27,184,701	35,776,685	8,591,984
Other Taxes <i>(Cable Franchise /Gross Receipts)</i>	833,000	833,000	-
Intergovernmental/Grants	21,136,525	21,312,455	175,930
Permits & Fees	7,747,427	9,630,442	1,883,015
Sales & Services	13,485,653	12,923,087	(562,566)
Investment Earnings	582,961	100,000	(482,961)
Miscellaneous	355,580	385,580	30,000
Other Financial Sources	-	-	-
Total	276,285,526	293,733,849	17,448,323

- Expense Outlook
 - Components of Continuation Budget
 - Pay adjustments
 - Healthcare
 - Retirement
 - Education
 - Continuation Budget
 - Education Funding Projected Increases
 - Rowan-Cabarrus Community College - \$102,500
 - Information system enhancements and upgrades
 - Operations for newly opened portions of Advanced Tech Center Phase II
 - Energy and commodity inflation
 - Pay Adjustments – Current
 - Annual cost of living adjustment (COLA) based on 1% for FY 22 for all employees
 - Merit pay based on performance of 0-4% on service date
 - Retirement
 - Education Funding Projected Increases
 - Cabarrus County Schools
 - \$1,500,000 – current expenses
 - \$1,000,000 for Technology – Student Device Lease
 - Kannapolis City School
 - \$307,550 – current expenses
 - Charter Schools
 - \$179,020 (CCS)
 - \$17,340 (KCS)
 - Rowan Cabarrus Community College (RCCC): current expense funding increase of \$102,500
 - Information System enhancements and upgrades
 - Operations for newly opened portions of Advanced Tech Center Phase II
 - Energy and commodity inflation
 - General Fund Expense Summary Continuation Budget

Expense Category	FY21 Budget	FY22 Projected	Variance
General Government	127,783,136	135,585,022	7,801,886
Contributions to Other Funds	44,891,150	42,382,965	(2,508,185)
Cabarrus County Schools	70,068,961	72,568,961	2,500,000
Kannapolis City Schools	8,494,592	8,802,142	307,550
Charter Schools (CCS) & (KCS)	5,309,117	5,619,608	310,491
Rowan-Cabarrus CC	3,652,000	3,754,500	102,500
Cabarrus Health Alliance	8,293,021	8,710,558	417,537

Economic Development Incentive Grants	2,497,000	2,111,000	(386,000)
Outside Entities	5,296,549	5,229,965	(66,584)
Total	276,285,526	284,764,721	8,479,195

- Expansion: Position Needs
 - Expansion Requests: Non Personnel
 - Expansion: Outside Agencies
 - Pending Requests /Issues
- Next Steps
 - Remaining Budget Calendar:

Date	Description
March 1 – March 31	Department Budget Conferences
Thursday, April 15	Budget Workshop #1
April 15 – May 17	Budget Compilation
Monday, May 17	Manager’s Recommended Budget
Monday, June 7	Budget Public Hearing
Thursday, June 10	Budget Workshop #2 (if needed)
Monday, June 21	Budget Adoption

Capital Report – Priorities/Funding Method

Rodney Harris, Deputy County Manager, presented a PowerPoint presentation titled “FY 22 Debt Capacity and Overall Capital Needs Overview.” Items discussed included:

- Capital Refresher
 - Definition
 - Funding Options
 - Current Revenue
 - Fund Balance
 - Debt
 - Bond Comparison
 - General Obligation Bond
 - Limited Obligation Bond (LOB)
- Capital Basics
 - Debt Guidelines
 - School Debt – Dedicated Funding
- Capacity
 - Community Investment Fund (CIF)
 - Generating Capacity
 - June 30, 2021 Outlook
 - New Capital Capacity Update
 - FY 22 PAYGO Capacity Forecast
 - New Debt Capacity Forecast
- Capital Requests
 - Prioritization Factors
 - FY 22 PAYGO Plan (July ’21):

Project	Amount
Emergency Equipment Warehouse/ITS Relocation	\$6,000,000
Deferred Maintenance/Land (CCS)	\$4,000,000
Public Safety Training Facility – Planning/Design	\$2,000,000
R. Brown McAllister ES – Planning/Design	\$1,500,000
Rob Wallace Park Phase 2B – Shelter/Restroom	\$1,000,000
Sheriff’s Training & Firing Range Renovations	\$550,000
Midway Repairs (Arena)	\$300,000
Fiber Infrastructure Improvements	\$300,000
Jail Housing Boiler Replacement	\$250,000
Subtotal	\$15,900,000

Project	Amount
Express Accessible Voting Machines	\$211,000
Fire Alarm Replacement CBTC (RCCC)	\$204,000
Roof Recoat CBTC (RCCC)	\$200,000
Grounds Maintenance Front End Loader	\$150,000
Rob Wallace Park Dam Repairs	\$140,000
South Campus Camera Replacement (RCCC)	\$108,000
South Campus Boiler Replacement (RCCC)	\$105,000
Total	\$17,018,000
Remaining PAYGO for July '21	\$354,307

o FY 22 PAYGO Plan - February '22

Project	Amount
Governmental Center ADA/Wellness Renovations	\$854,050
Governmental Center Generator Replacement	\$470,000
Kannapolis Middle School Covered Walkway	\$380,000
Fire Services Storage Building	\$370,000
A.L. Brown Tennis Court Renovations	\$266,000
A.L. Brown Track Renovations	\$266,000
Kannapolis Library Roof Replacement	\$250,000
Animal Shelter Storage Renovation	\$190,000
Subtotal	\$3,046,050

Project	Amount
A.L. Brown Camera Replacement	\$171,000
Playground Replacements/Renovations	\$110,000
Concord Senior Center Overflow Parking Lot	\$100,000
Frank Liske Park Softball Complex Utility Redesign	\$60,000
Total	\$3,487,050
Remaining PAYGO for February '22	\$12,950

o PAYGO Pipeline FY 23

Project	Amount
Overflow Parking (Senior Center)	\$400,000
Softball Complex (Frank Liske)	\$350,000
Tennis Court Renovations (Frank Liske)	\$280,000
Front Overflow Parking (Arena)	\$270,000
Firing Range (Sheriff)	\$100,000
RV Lot/Utility Improvements (Arena)	\$80,000
Total	\$1,480,000
Remaining PAYGO	\$20,000

o PAYGO Pipeline FY 24

Project	Amount
Building Chiller (Sheriff Admin)	\$1,000,000
R. Brown ES FF&E	\$900,000
RV Lot/Utility Improvements (Arena)	\$620,000
Front Overflow Parking (Arena)	\$560,000
Midway Stage/Dining (Arena)	\$540,000
Interior Renovations (Govt Center)	\$450,000

Renovations (Camp Spencer)	\$200,000
Total	\$4,380,000
Remaining PAYGO	(\$2,880,000)

o PAYGO Pipeline FY 25

Project	Amount
Exterior Renovations (Govt Center)	\$1,200,000
Firing Range (Sheriff)	\$100,000
Envelope Repairs (Multiple)	\$50,000
Overflow Parking Lot (Senior Center)	\$50,000
Total	\$1,400,000
Remaining PAYGO	\$100,000

o PAYGO Pipeline FY 26

Project	Amount
New NW HS FF&E/Buses	\$3,000,000
Landfill Entrance/Traffic Improvements	\$1,000,000
Interior Renovations (Govt Center)	\$450,000
Envelope Repairs (Govt Center)	\$250,000
Overflow Parking Lot (Senior Center)	\$150,000
Playground Replacements	\$110,000
Animal Shelter Cremation Chamber	\$100,000
Total	\$5,060,000
Remaining PAYGO	(\$3,560,000)

o PAYGO Pipeline - Future

Project	Amount
Property Acquisition (RCCC)	\$1,300,000
DHS Expansion	\$1,000,000
Significant Natural Heritage Sites	\$750,000
South Campus Building 1000 Renovation (RCCC)	\$700,000
Riparian Buffer and Floodplain Conservation	\$500,000
Property Acquisition (RCCC)	\$380,000
Prime Farmland Soil & Water Conservation Easement	\$125,000
South Campus Master Plan (RCCC)	\$120,000
Total	\$4,875,000

o FY 22 - FY 26 CIP (Debt Funded) / February 2022 Debt Issuance

FY2022	Amount
Courthouse	\$46,848,653
Roberta Road MS (Cabarrus County Schools)	\$10,509,074
Total	\$57,357,727

FY2022	Amount
R. Brown McAllister ES (Cabarrus County Schools)	\$31,960,580
EMS Headquarters	\$16,000,000
Public Safety Facility	\$15,000,000
Library Replace/Expand	\$10,000,000
New NW HS (Cabarrus County Schools)	\$4,260,000
NE Area Park/Ballfields	\$4,075,000
Frank Liske Park Projects	\$4,020,000
Emergency Equipment Warehouse/ITS Relocation	\$3,300,000
Early College Mobile Unit (Cabarrus County Schools)	\$3,000,000
NE Cabarrus Radio Tower	\$2,275,000
Total	\$93,890,580
Remaining Capacity	\$30,000,000

FY2024	Amount
New Northwest HS (Cabarrus County Schools)	\$75,440,000
New Western Library/Senior Center	\$25,000,000
Mental Health Facility	\$10,000,000
Animal Shelter Expansion	\$1,690,000
Total	\$112,130,000
Remaining Capacity	\$17,870,000

FY2026	Amount
Coltrane-Webb ES Replacement (Cabarrus County Schools)	\$33,000,000
New Southeast Library/Senior Center	\$20,000,000
Rob Wallace Park Phase III	\$11,250,000
Frank Liske Turf Fields	\$10,600,000
New Opportunity School (Cabarrus County Schools)	\$5,000,000
Camp Spencer/NE Park Project	\$4,100,000
Concord Library Renovations	\$2,530,000
Jail Generator Replacement(s)	\$2,050,000
Total	\$88,530,000
Remaining Capacity	\$41,470,000

o FY 22 - FY 26 CIP (Debt Funded) - Side-by-Side

FY2022	Amount	FY2024	Amount	FY2026	Amount
Courthouse	\$46,848,653	New NW HS	\$75,440,000	Coltrane-Webb ES	\$33,000,000
R. Brown McAllister ES	\$31,960,580	New Library/Senior Center	\$25,000,000	New SE Library/Senior Center	\$20,000,000
EMS Headquarters	\$16,000,000	Animal Shelter Expansion	\$1,690,000	Rob Wallace Park Phase III	\$11,250,000
Public Safety Facility	\$15,000,000			Frank Liske Turf Fields	\$10,600,000
Roberta Road MS	\$10,509,074			New Opportunity School	\$5,000,000
Library Replace/Expand	\$10,000,000			Camp Spencer/NE Park Project	\$4,100,000
New NW HS	\$4,260,000			Concord Library Renovations	\$2,530,000
NE Area Park	\$4,075,000			Jail Generator Replacement(s)	\$2,050,000
Frank Liske Park Projects	\$4,020,000				
Warehouse/IT Relocation	\$3,300,000				
Early College Mobile Unit	\$3,000,000				
NE Cabarrus Radio Tower	\$2,275,000				
Total	\$151,248,307	Total	\$102,130,000	Total	\$88,530,000
Remaining Capacity	\$30,000,000	Remaining Capacity	\$27,870,000	Remaining Capacity	\$41,470,000

o CIP Pipeline (post FY 26) - Education

Cabarrus County Schools	Amount	Kannapolis City Schools	Amount	Rowan Cabarrus CC	Amount
Renovation for MFW	\$10,000,000	A.L. Brown Renovations	\$25,981,438	S. Campus Building 4000	\$35,530,00
Renovation for Central Offices	\$15,000,000	HVAC/Roof for JPES	\$9,316,432	Property Acquisitions	\$1,550,00
Renovation for NCMS	\$25,000,000	HVAC/Addition for FLWES	\$6,103,182	Building 2000 Relocation	\$1,111,00
Renovation for NCES	\$5,000,000	HVAC/Gutters for FPES	\$4,174,163	CBTC Annex Upfit	\$756,00
Elementary Replacement	\$24,000,000			Building 1000 Renovation	\$657,00
Deferred Maintenance	\$137,133,701				
Total	\$216,133,701	Total	\$45,575,215	Total	\$39,604,000

o CIP Pipeline (post FY 26) - General Government

County Government	Amount
Human Services Relocation	TBD
Rob Wallace Park Future Phases	TBD
Frank Liske Park Future Phases	TBD
NE Park Future Phases	TBD
Kannapolis Library	TBD
Carolina Thread Trail	\$24,950,000
Total	TBD

There was discussion throughout the presentation. During discussions, Mr. Harris, Mr. Bilafer, Todd Shanley, Information Technology Systems Director, Mike Downs, County Manager, and Jonathan Marshall, Deputy County Manager, responded to questions from the Board.

Break

The Board took a break at 2:05 p.m. The meeting resumed at 2:20 p.m.

Economic Development Update

Paige Castrodale, Economic Development Corporation Executive, Director, presented a PowerPoint presentation that included the following information:

- 2020 Project Activity
 - o 2020 Project Details
 - o Project Scope 2019 v. 2020
 - o Covid’s Impact on Project Activity
- Product (i.e. Real Estate Demands)
 - o Product Development
 - o Real Estate Requirements
- Industry Trends
- Moving Forward
 - o What does the future look like
 - What are we focused on
 - Strengthen current relationships with key brokers and site consultants
 - Product development strategy
 - Drive economic development to all parts of the county
 - Continue to grow our own

A discussion ensued. During discussion, MS. Castrodale responded to questions from the Board.

General

There was general discussion and comments regarding all information presented.

There was specific discussion regarding the federal rental assistance funds received by Cabarrus County. Rodney Harris, Deputy County Manager, Debbie Brannan, Area Manager of Innovation and Technology, and Mike Downs, County Manager, responded to questions and provided information.

Adjourn

The meeting adjourned at 3:35 p.m.



Lauren Linker

Lauren Linker, Clerk to the Board