



# Atrium Health

## *Atrium Health Cabarrus*

*920 Church Street  
Concord, North Carolina*

Request for Proposal (RFP)  
for Vendor Services  
Renovation for a Behavioral Health Patient Holding Area

OSR # 23000001398

Date of Issuance:  
*May 2024*

**Atrium Health**  
Facilities Management Group  
Planning, Design, and Construction (PDC)  
P.O. Box 32861  
Charlotte, North Carolina 28232-2861

### **OVERVIEW**

Services Requested: Atrium Health (Owner) intends to engage a vendor to provide the equipment listed below. The vendor must adhere to Owner design guidelines, processes, contracts, and requirements.

Location: Atrium Health Cabarrus, Concord NC

Contract Type: Purchase Order or Atrium Health Task Order

### **PROJECT GOALS**

Atrium Health is defined by our Mission, Vision, and Values:

- Our Mission: “To improve Health, elevate Hope, and advance Healing - for all”
- Our Vision: “To be the first and best choice for care”
- Our Values: “Caring, Commitment, Integrity and Teamwork”

**SCOPE OF SERVICES**

| <u>Qty</u> | <u>Model Number</u> | <u>Description</u>                             |
|------------|---------------------|--|
| 1          | 43UN570H0           | 43IN COMMERCIAL 4K PRO:IDIOM TV                |
| 10         | 32LN662M            | 32IN HOSPITAL GRADE PRO:IDIOM TV               |
| 1          | LG-INSTALLERRC      | REMOTE - SETUP, LG                             |
| 10         | CR1                 | REMOTE - UNIVERSAL CLEAN PATIENT REMOTE        |
| 11         | SA740P              | MOUNT - WALL, ARTICULATING, UP TO 70 LBS       |
| 11         | J36-6B-COMPRESSION  | JUMPER - 36IN, RG6, F TO F CONN, COMPRESSION   |
| 10         | JU36-050            | JUMPER - 36IN, 1/4IN TO 6 PIN, STD             |
| 10         | WPA-0015            | FACE PLATE - 1 GANG, SS, F81, 1/4IN. PIGTAILS  |
| 1          | WP-81SS             | FACE PLATE - 1 GANG, SS, F81                   |
| 10         | 99652306            | COUPLER - M81C, COMMSCOPE                      |
| 1          | TGT8-14             | TAP - 8-PORT, 14DB, 1000MHZ                    |
| 1          | TGT4-11             | TAP - 4 PORT, 11DB, 1000MHZ                    |
| 2          | DCRG-3              | TAP - 1 PORT, T-TYPE, 3DB, 1000MHZ             |
| 12         | CSD2X2VRU           | SPEAKER - CEILING TILE, BRIGHT WHT             |
| 1000       | 0023250             | WIRE - 2 COND, 18AWG, STR SHLD, CMP, VIOLET    |
| 650        | 25841               | CABLE - COAX, RG6, NQUAD, PLEN, ALUM, IVORY    |
| 500        | 25821               | CABLE - COAX, RG11, NQUAD, PLEN, ALUM, NATURAL |
| 10         | TVA-32              | ENCLOSURE-30-32IN TV,SLOPED TOP,POLY           |
| 1          | AVI4000             | FIELD SUPPLYS-FIRESTOP-CABLE SUPPORTS          |

- Provide and install (1) Wall Mounted Commercial Grade 43" TV, Required Cabling, Connections, and Articulating Wall Mount.
- Provide and install (10) Wall Mounted Hospital Grade 32" TV, Required Cabling, Connections and Mounts.
- Provide and install Anti-Ligature Tilted Sloped Top TV Safety Enclosures in all Patient Rooms, and Tele-Psych Room.
- All televisions must be connected to the existing hospital cable television system.
- Remove all existing ceiling mounted paging speakers, wall mounted hardware, and all low voltage cabling both in walls and above ceiling.
- Provide and install new Bogen© paging hardware and low voltage cabling in the Corridors, Staff Lounge and Nurse Station, and connect to existing hospital paging and code blue systems.

**PROJECT APPROACH**

Primary goals of this selection process include selecting the most qualified vendor with a detailed track record of five years or more of similar and successful occupied acute healthcare projects in North Carolina in their proposed roles. The vendors firm must have experience in renovations with occupied acute healthcare projects in North Carolina.

**RFP QUESTIONS AND SUBMISSION REQUIREMENTS**

Any restriction, limitation or prohibition of use or release of proposal materials must be clearly indicated as proprietary and identified in the proposal. Costs will be considered proprietary.

- Mandatory qualifications for the RFP respondents are to have a minimum of 10 years of experience in acute care facility work in Cabarrus County, North Carolina. This requirement is to ensure that the vendor has the necessary expertise and familiarity with the local codes, regulations, and standards for this type of project. Any vendor who does not meet this qualification will be disqualified from the selection process.

- In addition to the mandatory qualification of having 10 years of experience in acute care facility work in Cabarrus County, North Carolina, RFP respondents must also have prior experience with acute care behavioral health projects. This requirement is to ensure that the vendor has the necessary expertise and knowledge of the specific needs and challenges of this population. Any vendor who does not meet this qualification will be disqualified from the selection process.
- Another mandatory qualification for the RFP respondents is to have prior integration experience connecting television equipment into Rauland nurse call system. This requirement is to ensure that the vendor can provide a seamless and reliable solution for the patients and staff in the acute care behavioral health unit. Any vendor who does not meet this qualification will be disqualified from the selection process.
- The final mandatory qualification for the RFP respondents is to have prior experience installing, programming, and testing Bogen® branded overhead paging equipment. Respondent must have experience connecting new hardware into an existing Bogen paging network for both overhead pages as well as Code Blue pages. This requirement is to ensure that the vendor can provide and fully understand the communication needs of the acute care behavioral health unit. Any vendor who does not meet this qualification will be disqualified from the selection process.

Owner shall not be liable for any costs incurred by respondents in preparation and submission of proposals nor for costs related to any element of the selection and contract negotiation process.

**Contact Name:** direct all questions to the following.

[Chad.Goodman@AtriumHealth.org](mailto:Chad.Goodman@AtriumHealth.org)

[Eugene.Wright@AtriumHealth.org](mailto:Eugene.Wright@AtriumHealth.org)

Craig...

All questions should be submitted via email to the Contact Names above. All questions and the Owner's responses to all questions will be shared with all firms. Questions and responses will be posted on the NC Interactive Public System.

Please submit one (1) electronic copy of the proposal/pricing via email to:

[Eugene.Wright@AtriumHealth.org](mailto:Eugene.Wright@AtriumHealth.org)

[David.Beck@AtriumHealth.org](mailto:David.Beck@AtriumHealth.org)

### 1) Contract Agreement

- a. The vendor must be able to meet all of Atrium Health's vendor requirements. Add requirements.

### **RFQ forecasted schedule of events and general timeline for the Project**

- Owner issues RFP & Post Cabarrus County website May 16th, 2024
- Questions from vendor firms due May 22nd, 1:00 PM EST
- Owner responses to questions from vendor's May 27th, 2024
- Proposals due from vendor firms for RFP May 30th, 10:00 AM EST
- Vendor award June 3, 2024

**PARTICIPATING VENDOR FIRMS** – The project will be posted on the Cabarrus County website, [www.cabarruscounty.us](http://www.cabarruscounty.us) and any qualified vendor firm can submit a proposal. The award will be to the firm with the lowest qualified bid.

**ATTACHMENTS FOR POSTING**

Contact the following to request exhibit A via email for this RFP if needed.

Eugene Wright – [Eugene.Wright@AtriumHealth.org](mailto:Eugene.Wright@AtriumHealth.org)

Chad Goodman – [Chad.Goodman@AtriumHealth.org](mailto:Chad.Goodman@AtriumHealth.org)

- Exhibit A – AHC Behavioral CD drawing